

Universities Questionnaire

Please take few minutes to respond to this questionnaire to help shape the ENDuRE project, and ultimately help European startups become more successful.

ENDuRE is an innovative project for entrepreneurs aimed at increasing the resilience and competitiveness of European startups.

Leave us your email so we can keep you up to date with our progress.

The project is funded by the European Union (Erasmus+ Knowledge Alliances) and involves 3 Universities and 4 Companies from Denmark, Italy and United Kingdom.

Thank you for your contribution!

* Required

The present questionnaire has to be filled by Technology Transfer officers

1. General Information

1. University of *

.....

2. Country *

Mark only one oval.

☐ Denmark

☐ Italy

☐ United Kingdom

☐ Other:

3. No. of students *

.....

4. No. of faculty *

Assistant professors, associate professors,
full professors

.....

5. No. of Post docs

.....

6. **No. of employees dedicated to technological transfer ***

.....

7. **E-mail**

Leave your email if you wish to receive the investigation report and future info about ENDuRE project.

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2. New business creation

2.1 Availability of Tools/Services to support the Business Creation

8. **Please provide the following information about your University ***

Mark only one oval per row.

	Yes	No
University owns an Incubator/Service Center	☐	☐
University takes part in the equity of local Incubators	☐	☐
University takes part in the equity of entrepreneurial initiatives and/or spin-offs	☐	☐
University has a Spin-off committee	☐	☐
University has a Patent committee	☐	☐
University has a Fab Lab	☐	☐
University created a dedicate fund for new business creation	☐	☐

9. **N° of University spin-offs created in the last 5 years ***

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10. **N° of patents registered in the last 5 years ***

.....

11. **N° of patents sold/licensed to companies in the last 5 years ***

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12. **2.2 Do your university organize courses dedicated to entrepreneurship/business creation? ***

Mark only one oval.

☐ YES

☐ NO

13. **If YES, what type?**

Check all that apply.

☐ Curricular

☐ Extra-curricular

☐ Seminars

☐ Other:

14. **If NO, why**

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15. **2.3 Please indicate who provide the tools used during entrepreneurship courses. ***

Check all that apply.

☐ Academics

☐ Commercial tools

☐ Tools are developed in collaboration with other local subjects

☐ Public bodies

☐ Other:

16. **2.4 Does the University endorse the patent portfolio through one of the following ways? ***

Check all that apply.

☐ Licensing

☐ Use during business development courses

☐ Transfer to third parties

☐ Other:

17. 2.5 Please indicate the way in which your University manage the following activities/services *

Mark only one oval per row.

	Directly (by internal offices)	Indirectly (by subsidiaries)	Indirectly (by independent companies)	Mix (Both directly and indirectly)
New business creation	☐	☐	☐	☐
Patent application	☐	☐	☐	☐
Patent licensing and transfer	☐	☐	☐	☐
Research contracts	☐	☐	☐	☐

18. Other (specify)

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3. Networking activities for new business creation

19. 3.1 How important do you think the collaboration with the following subjects is? *

Key: 1 = very unimportant; 2 = unimportant; 3 = neither unimportant nor important; 4 = important; 5 = very important

Mark only one oval per row.

	1	2	3	4	5
Technology Parks/Incubators/Innovation Poles	☐	☐	☐	☐	☐
Fab Labs, Prototyping Labs	☐	☐	☐	☐	☐
Business/Trade Associations	☐	☐	☐	☐	☐
Investors	☐	☐	☐	☐	☐
Enterprises	☐	☐	☐	☐	☐
Public Bodies	☐	☐	☐	☐	☐

3.2 Which kind of working arrangements with the following subjects do you think is more useful to create new business?

20. Technology Parks/Incubators/Innovation Poles **Check all that apply.*

- ☐ Periodic meetings
- ☐ Participation of University staff in activities promoted these subjects
- ☐ Partnerships in project devoted to Entrepreneurship and New Venture Creation
- ☐ Contract on favourable terms
- ☐ Contract at market conditions
- ☐ No arrangements
- ☐ Other:

21. Fab Labs, Prototyping Labs **Check all that apply.*

- ☐ Periodic meetings
- ☐ Participation of University staff in activities promoted these subjects
- ☐ Partnerships in project devoted to Entrepreneurship and New Venture Creation
- ☐ Contract on favourable terms
- ☐ Contract at market conditions
- ☐ No arrangements
- ☐ Other:

22. Business/Trade Associations **Check all that apply.*

- ☐ Periodic meetings
- ☐ Participation of University staff in activities promoted these subjects
- ☐ Partnerships in project devoted to Entrepreneurship and New Venture Creation
- ☐ Contract on favourable terms
- ☐ Contract at market conditions
- ☐ No arrangements
- ☐ Other:

23. Investors **Check all that apply.*

- ☐ Periodic meetings
- ☐ Participation of University staff in activities promoted these subjects
- ☐ Partnerships in project devoted to Entrepreneurship and New Venture Creation
- ☐ Contract on favourable terms
- ☐ Contract at market conditions
- ☐ No arrangements
- ☐ Other:

24. Enterprises **Check all that apply.*

- ☐ Periodic meetings
- ☐ Participation of University staff in activities promoted these subjects
- ☐ Partnerships in project devoted to Entrepreneurship and New Venture Creation
- ☐ Contract on favourable terms
- ☐ Contract at market conditions
- ☐ No arrangements
- ☐ Other:

25. Public Bodies **Check all that apply.*

- ☐ Periodic meetings
- ☐ Participation of University staff in activities promoted these subjects
- ☐ Partnerships in project devoted to Entrepreneurship and New Venture Creation
- ☐ Contract on favourable terms
- ☐ Contract at market conditions
- ☐ No arrangements
- ☐ Other:

3.3 Why does your university collaborate/has collaborated with the following subjects for business creation?

26. Technology Parks/Incubators/Innovation Poles **Check all that apply.*

- ☐ Educational paths for new businesses creation
- ☐ Research projects about new businesses creation
- ☐ Business competition and other events
- ☐ Scouting and matchmaking events
- ☐ Access to laboratories and other spaces
- ☐ Assessment of business ideas
- ☐ Research contracts and collaborations
- ☐ Prototyping, trials and testing
- ☐ Access to financial resources
- ☐ Market development
- ☐ Bureaucratic support for new business creation
- ☐ Communication initiatives
- ☐ Entrepreneurial Training
- ☐ Support for business plan drafting
- ☐ Access to technological clusters/networks
- ☐ No collaborations
- ☐ Other:

27. Fab Labs, Prototyping Labs **Check all that apply.*

- ☐ Educational paths for new businesses creation
- ☐ Research projects about new businesses creation
- ☐ Business competition and other events
- ☐ Scouting and matchmaking events
- ☐ Access to laboratories and other spaces
- ☐ Assessment of business ideas
- ☐ Research contracts and collaborations
- ☐ Prototyping, trials and testing
- ☐ Access to financial resources
- ☐ Market development
- ☐ Bureaucratic support for new business creation
- ☐ Communication initiatives
- ☐ Entrepreneurial Training
- ☐ Support for business plan drafting
- ☐ Access to technological clusters/networks
- ☐ No collaborations
- ☐ Other:

28. Business/Trade Associations **Check all that apply.*

- ☐ Educational paths for new businesses creation
- ☐ Research projects about new businesses creation
- ☐ Business competition and other events
- ☐ Scouting and matchmaking events
- ☐ Access to laboratories and other spaces
- ☐ Assessment of business ideas
- ☐ Research contracts and collaborations
- ☐ Prototyping, trials and testing
- ☐ Access to financial resources
- ☐ Market development
- ☐ Bureaucratic support for new business creation
- ☐ Communication initiatives
- ☐ Entrepreneurial Training
- ☐ Support for business plan drafting
- ☐ Access to technological clusters/networks
- ☐ No collaborations
- ☐ Other:

29. Investors **Check all that apply.*

- ☐ Educational paths for new businesses creation
- ☐ Research projects about new businesses creation
- ☐ Business competition and other events
- ☐ Scouting and matchmaking events
- ☐ Access to laboratories and other spaces
- ☐ Assessment of business ideas
- ☐ Research contracts and collaborations
- ☐ Prototyping, trials and testing
- ☐ Access to financial resources
- ☐ Market development
- ☐ Bureaucratic support for new business creation
- ☐ Communication initiatives
- ☐ Entrepreneurial Training
- ☐ Support for business plan drafting
- ☐ Access to technological clusters/networks
- ☐ No collaborations
- ☐ Other:

30. Enterprises **Check all that apply.*

- ☐ Educational paths for new businesses creation
- ☐ Research projects about new businesses creation
- ☐ Business competition and other events
- ☐ Scouting and matchmaking events
- ☐ Access to laboratories and other spaces
- ☐ Assessment of business ideas
- ☐ Research contracts and collaborations
- ☐ Prototyping, trials and testing
- ☐ Access to financial resources
- ☐ Market development
- ☐ Bureaucratic support for new business creation
- ☐ Communication initiatives
- ☐ Entrepreneurial Training
- ☐ Support for business plan drafting
- ☐ Access to technological clusters/networks
- ☐ No collaborations
- ☐ Other:

31. Public Bodies **Check all that apply.*

- ☐ Educational paths for new businesses creation
- ☐ Research projects about new businesses creation
- ☐ Business competition and other events
- ☐ Scouting and matchmaking events
- ☐ Access to laboratories and other spaces
- ☐ Assessment of business ideas
- ☐ Research contracts and collaborations
- ☐ Prototyping, trials and testing
- ☐ Access to financial resources
- ☐ Market development
- ☐ Bureaucratic support for new business creation
- ☐ Communication initiatives
- ☐ Entrepreneurial Training
- ☐ Support for business plan drafting
- ☐ Access to technological clusters/networks
- ☐ No collaborations
- ☐ Other:

32. **Other Universities ***

Check all that apply.

- ☐ Educational paths for new businesses creation
- ☐ Research projects about new businesses creation
- ☐ Business competition and other events
- ☐ Scouting and matchmaking events
- ☐ Access to laboratories and other spaces
- ☐ Assessment of business ideas
- ☐ Research contracts and collaborations
- ☐ Prototyping, trials and testing
- ☐ Access to financial resources
- ☐ Market development
- ☐ Bureaucratic support for new business creation
- ☐ Communication initiatives
- ☐ Entrepreneurial Training
- ☐ Support for business plan drafting
- ☐ Access to technological clusters/networks
- ☐ No collaborations
- ☐ Other:

33. **3.4 How satisfactory were the collaborations with the following subjects?**

Key: 1 = very unsatisfactory; 2 = unsatisfactory; 3 = neither unsatisfactory nor satisfactory; 4 = satisfactory; 5 = very satisfactory

Mark only one oval per row.

	1	2	3	4	5
Technology Parks/Incubators/Innovation Poles	☐	☐	☐	☐	☐
Fab Labs, Prototyping Labs	☐	☐	☐	☐	☐
Business/Trade Associations	☐	☐	☐	☐	☐
Investors	☐	☐	☐	☐	☐
Enterprises	☐	☐	☐	☐	☐
Public Bodies	☐	☐	☐	☐	☐
Other Universities	☐	☐	☐	☐	☐

34. **If "very unsatisfactory" or "unsatisfactory", please give reasons.**

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35. **3.5 In order to facilitate the creation of new businesses from the valorization of research results, how important are the following actions? ***

Key: 1 = very unimportant; 2 = unimportant; 3 = neither unimportant nor important; 4 = important; 5 = very important

Mark only one oval per row.

	1	2	3	4	5
Business Plan competition	☐	☐	☐	☐	☐
Periodic meeting with investors	☐	☐	☐	☐	☐
Continuous collaborations with Incubators	☐	☐	☐	☐	☐
Continuous collaborations with Business/Trade Associations	☐	☐	☐	☐	☐
Coworking areas and activities	☐	☐	☐	☐	☐
Additional financial resources	☐	☐	☐	☐	☐
Access to advisory qualified services	☐	☐	☐	☐	☐
Focused communication events	☐	☐	☐	☐	☐
University regulations in favour of academic start ups	☐	☐	☐	☐	☐

36. **Other (specify)**

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ENDuRE contacts

37. **Please indicate who, among the ENDuRE partners, forwarded you this questionnaire. ***

Mark only one oval.

- ☐ University of Pisa - IT
- ☐ IDEA - Entrepreneurship Centre - DK
- ☐ University of Surrey - UK
- ☐ CEDIT - IT
- ☐ Polo Tecnologico di Navacchio - IT
- ☐ Blue Ocean Robotics - DK
- ☐ iVeridis - UK
- ☐ Other:

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